



**MANAGING CONSULTANT / SENIOR MANAGER (PSYCHOLOGY), ASIA  
KUALA LUMPUR, MALAYSIA**

**OPTIMAL CONSULTING GROUP PTE LTD (OCG)** is headquartered in Singapore with physical presence in Singapore, Malaysia, Hong Kong and China and partnerships in Japan and Thailand, operates virtually around the Asia Pacific region. OCG focuses on talent optimization; talent assessment & identification, development & engagement.

OCG is licensed distributors and partners of leading global HR consulting companies. This includes Hogan Assessments Systems (US), a&dc (UK), Matrigma (Assessio Sweden), Sales Potential Assessment (Canada). Our clients consist of Global Fortune 100 companies as well as large local conglomerates.

We focused on three key talent pools; Leadership, Hi-potential and Salesforce. For all three key talent pools we provide consulting services in assessments & identification, development and engagement.

*Please visit us at [www.optimalconsulting.com.sg](http://www.optimalconsulting.com.sg)*

**Our Kuala Lumpur office is looking for Managing Consultant / Senior Manager covering Asia**

**Key Requirements:**

- Qualified applicants will **currently** possess a Masters Degree / PhD in Psychology or Human Resource Management.
- May be a bachelor's degree graduate with 10 years of direct / related experience. Registered Psychologist / at least Masters Degree holder are most preferred. Currently holding a consulting role or previous experience in consulting companies is preferred.
- Ability to work in cross-functional teams and with a senior mentor.
- Demonstrated customer services skills and business development flair supporting technical products.
- Written and spoken **Putonghua** and English capabilities are most preferred.
- Experience in GLCs and local private companies most preferred

**The successful candidate can look forward to:**

- Breath and depth learning, experiences and exposures in the People Management (Assessment, Identification, Development and Engagement) profession as well as customer relations, business development and managing a business
- Exposure to world-class researched and validated tools and methodologies
- Relocation opportunities to Singapore, Hong Kong and China.

### **Key Roles for Managing Consultant:**

- **Client and business management which include but not limited to:**
  - Make presentations
  - Manage projects, key accounts and client relationship
  - Resourcefully search for client contacts.
  - Strategise business growth and expansion
- **Project delivery – Malaysia and Asia**
  - Analyse, interpret and write reports
  - Deliver feedback and conduct assessments
  - Facilitate or co-facilitate Hogan certification workshops. Team sessions and development programmes
- **Team leadership**
  - Mentor juniors
  - Inspire team members

### **IDEAL CANDIDATE**

The ideal candidate will have the following *characteristics / traits*:

- A strong achievement orientation.
- An entrepreneurial outlook and spirit.
- Superb team player skills with a predisposition to building consensus and achieving goals through collaboration rather than direct line authority.
- Ability to adapt to a continually changing environment.
- A positive, results-oriented style, evidenced by listening, motivating, influencing and monitoring the work being done.
- An extremely high level of energy, sense of urgency, creativity, and decisiveness coupled with the ability/willingness to work hard and well under pressure.
- An engaging / open interpersonal style complemented by the analytical pragmatism.
- Ability to establish immediate credibility among his/her peers as a professional who is respected for his/her intelligence and technical expertise.
- A fundamental commitment to and good appreciation for human resource and organisation consulting.
- A passion for excellence and the desire to have a significant impact on his/her clients' businesses, the success of the organization.
- Unquestionable integrity, credibility, and character and demonstrates high moral and ethical behavior.
- Strong interpersonal / communication skills with professional staff, senior-level executives, and the business community at large.
- Treating colleagues with respect, operate with limited infrastructure and be favorable to traveling often.
- Having a healthy approach to work by seeking balance at work and at home.



**REMUNERATION PACKAGE:**

1. Fixed Monthly Cash (Salary + Allowance) – dependent on experience and value-add
2. Benefits
3. Performance Bonus

**Please forward your application and expected remuneration package to**

Ho Wan Leng

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